



MIMPDCEDD

Microbial, Musculoskeletal

Proliferative Diseases

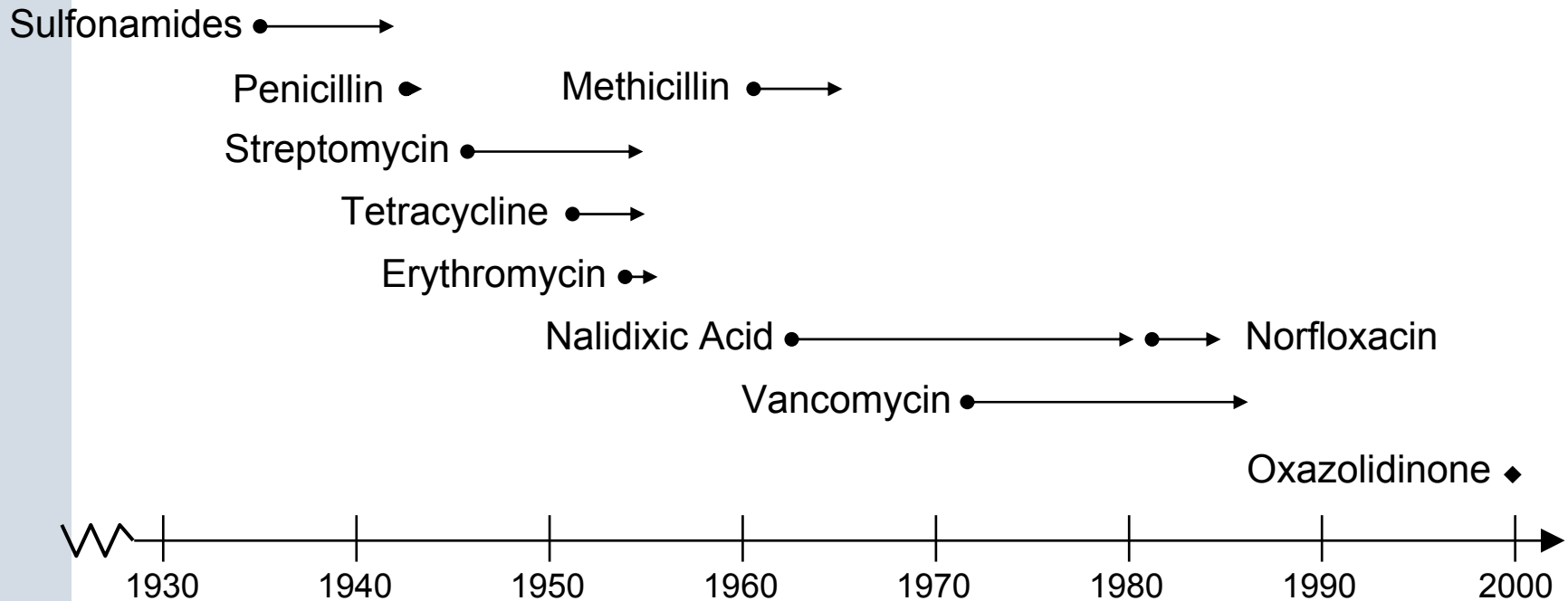
Dermatology & Diseases of the Developing World

Making Novel Antibacterials: New Targets or New Structures?

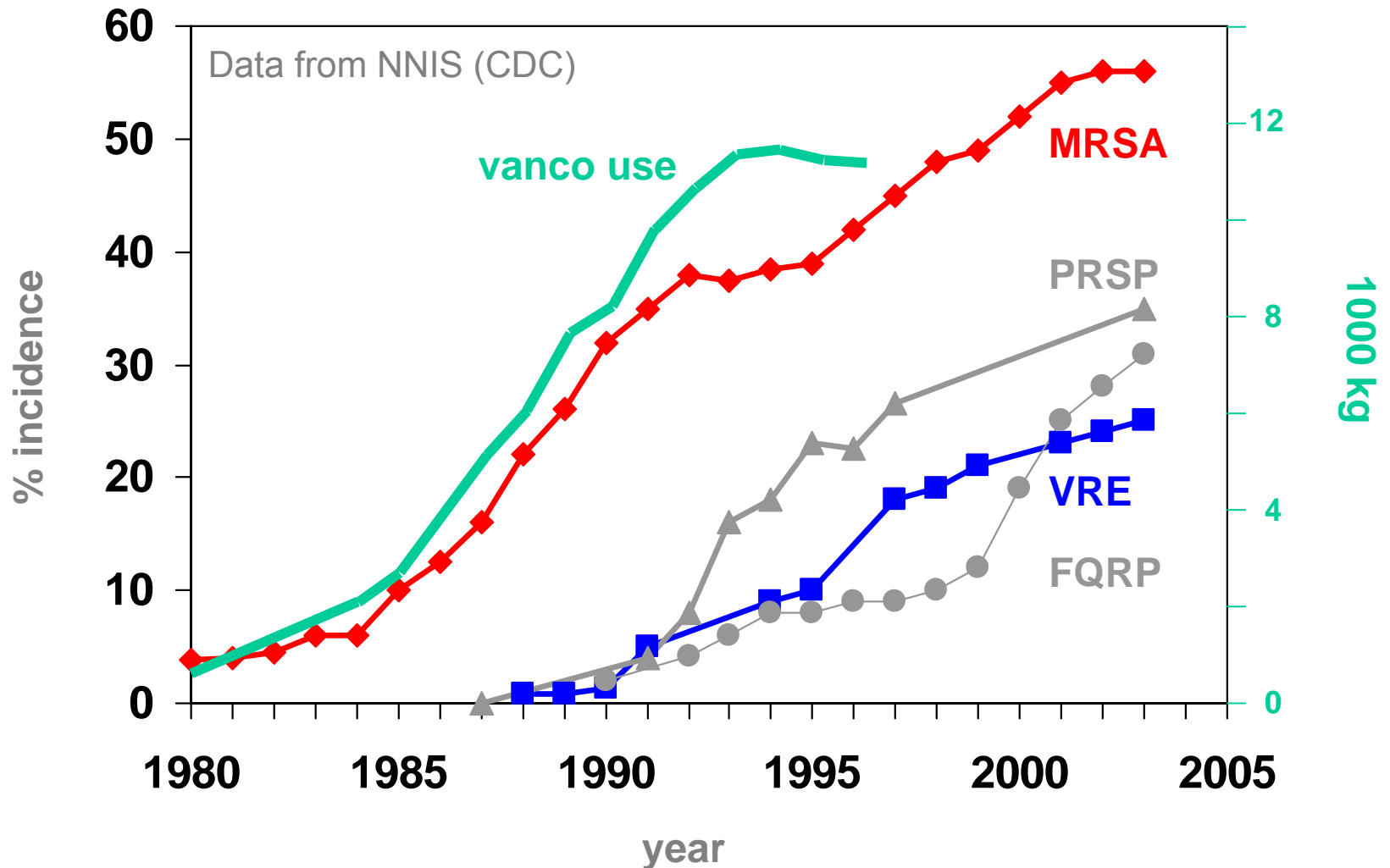
David L. Pompliano
Vice President, Biology
GlaxoSmithKline



Clinical Resistance Develops Quickly



Resistant Strains Spread Rapidly



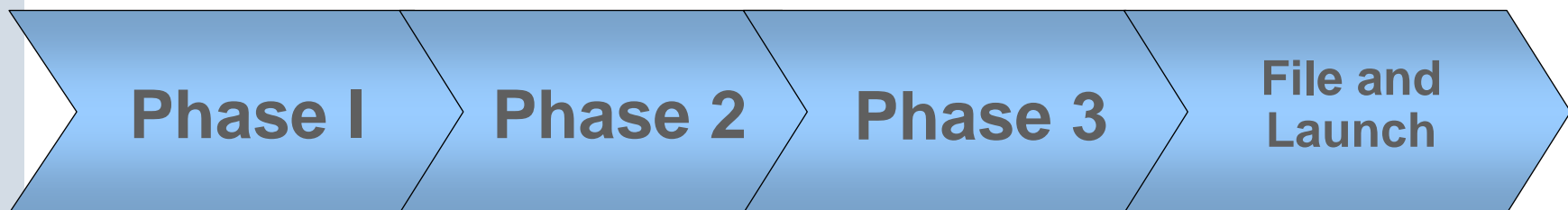
Top 10 Pharmaceutical Gaps (WHO)

1. **Infections from Resistant Bacteria**
2. **Pandemic Influenza**
3. Cardiovascular Disease
4. Diabetes
5. Cancer
6. Acute Stroke
7. **HIV/AIDS**
8. **Tuberculosis**
9. **Neglected Diseases**
10. **Malaria**

Dearth of *Novel* Antibacterials in Trials

EP-013420 *ketolide*
PTK-0796 *tetracycline*
PNU-288034 *oxazolidinone*
RBx7644 *oxazolidinone*
RWJ442831 *cephalosporin*
WCK771 *quinolone*
SB565154 *pleuromutilin*
SB742510 *pleuromutilin*

Cethromycin *ketolide*
BAL5788 *cephalosporin*
Garenoxacin *quinolone*
Sitafloxacin *quinolone*
Telavancin *glycopeptide*
Oritavancin *glycopeptide*
Faropenem *carbapenem*
Iclaprim *DHFR inhibitor*



CS-023 *carbapenem*
Tebipenem *carbapenem*

Dalbavancin *glycopeptide*
Doripenem *carbapenem*

Established Class
Novel Class

How to Find a Novel Agent?

- ▶ New molecular targets
 - found by comparative genomics
- ▶ Old molecular targets, but new structures
 - A Good Target Is Better than a New Target.
- ▶ Cell-based screening for novel structures

SB focused on the genomics approach.

Lack of Targets Is NOT the Problem !

Functional Area	# tested	# essential*
Cell wall & cell division	23	18
Glycolytic & amino acid pathways	33	18
Nucleotide metabolism	18	7
Lipid & CoA	22	17
Replication & nucleotide mod.	48	23
Protein secretion/modification	18	11
Translation/transcription	16	12
Unknown function	137	36
Two component signal trans.	13	6
Other	34	14
TOTALS	362	162

**In vivo* or *in vitro* essential

Antibacterial Leads Are Difficult to Find

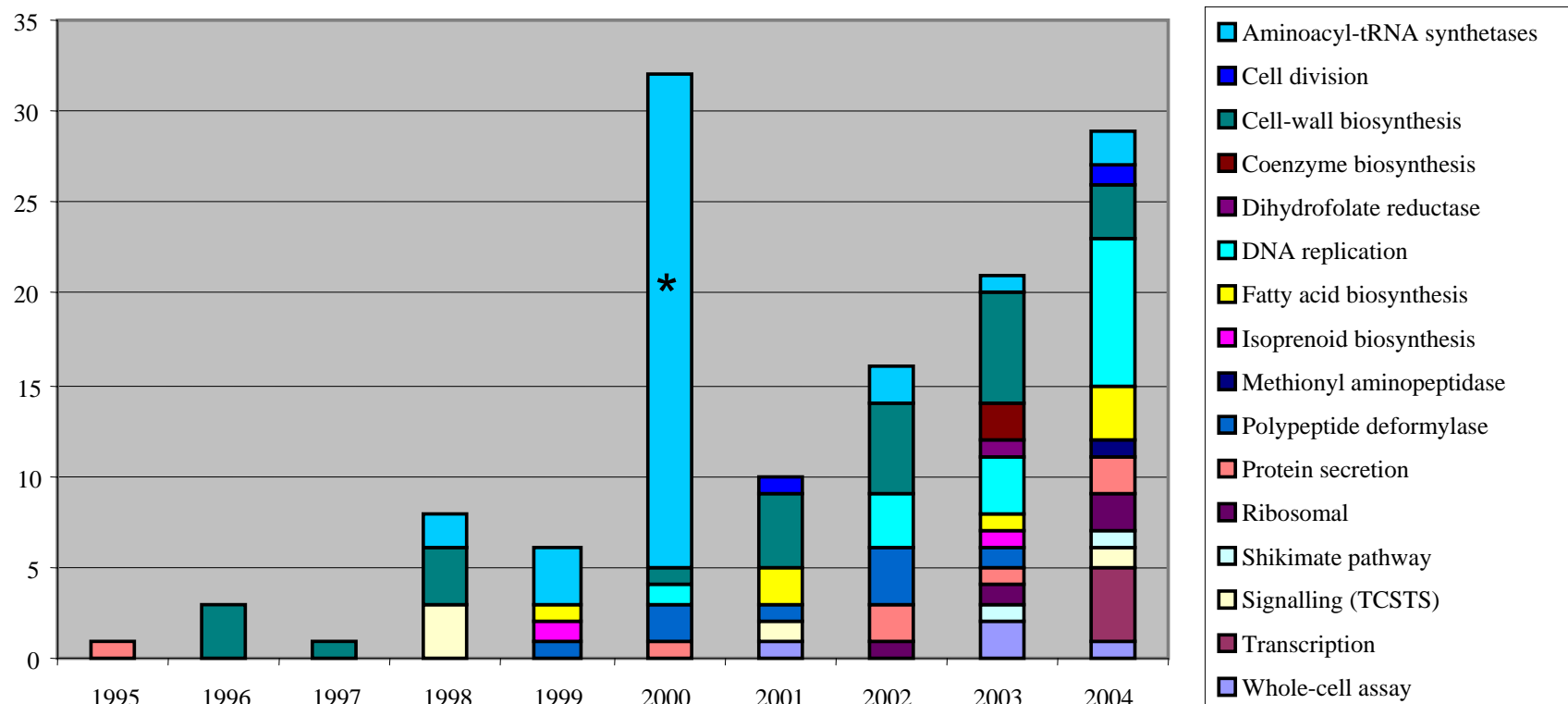
Total targets/screens	92
Progressed to decision*	77
Terminated pre HTS	7
Completed HTS	70
Screens with tractable HITs	18 (26% of HTS)
# where HITs progressed to LEADS**	5 (7% of HTS)

**antibact activity & MOA; *progression/termination

**Finding Antibacterial Leads Is Much Less Likely
than for Other Therapeutic Areas**

>100 HTSs on 60 Different Novel Targets !

No. of antibacterial screens



Published antibacterial screens by year and target class

“New” Targets Need Thorough Validation

▶ MetRS

- two different forms in Spn

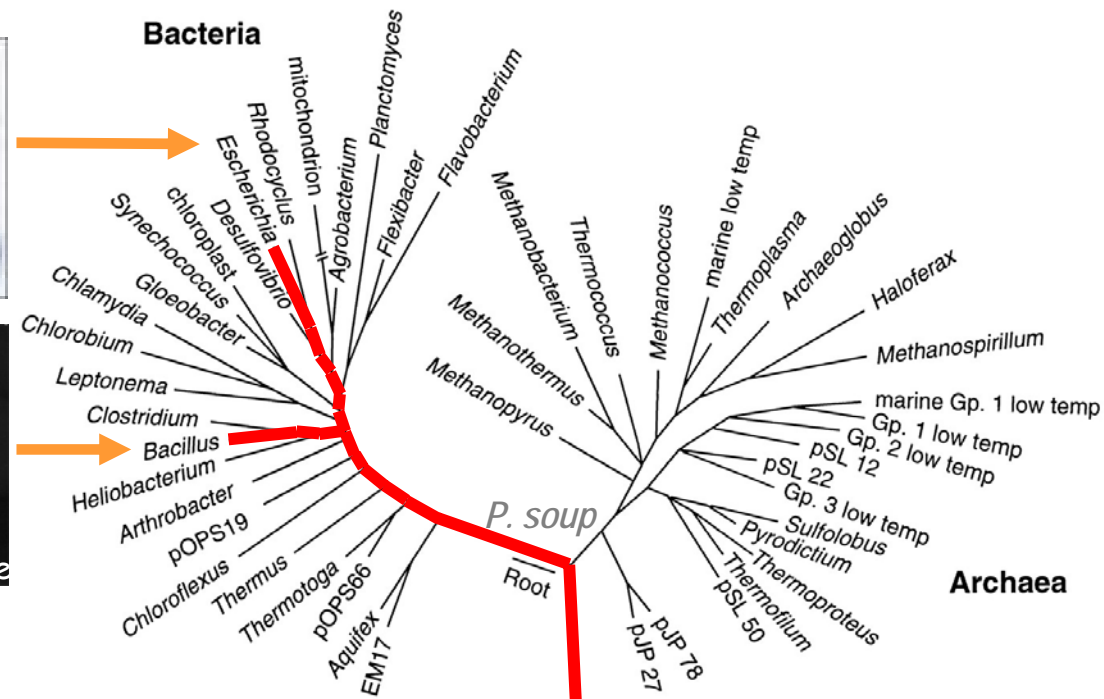
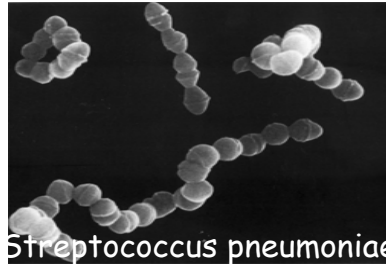
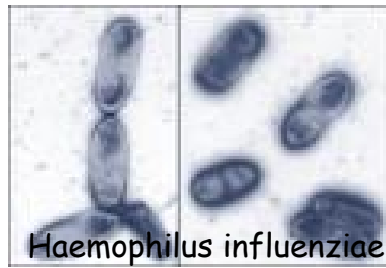
▶ MurA

- two copies, both need to be inhibited

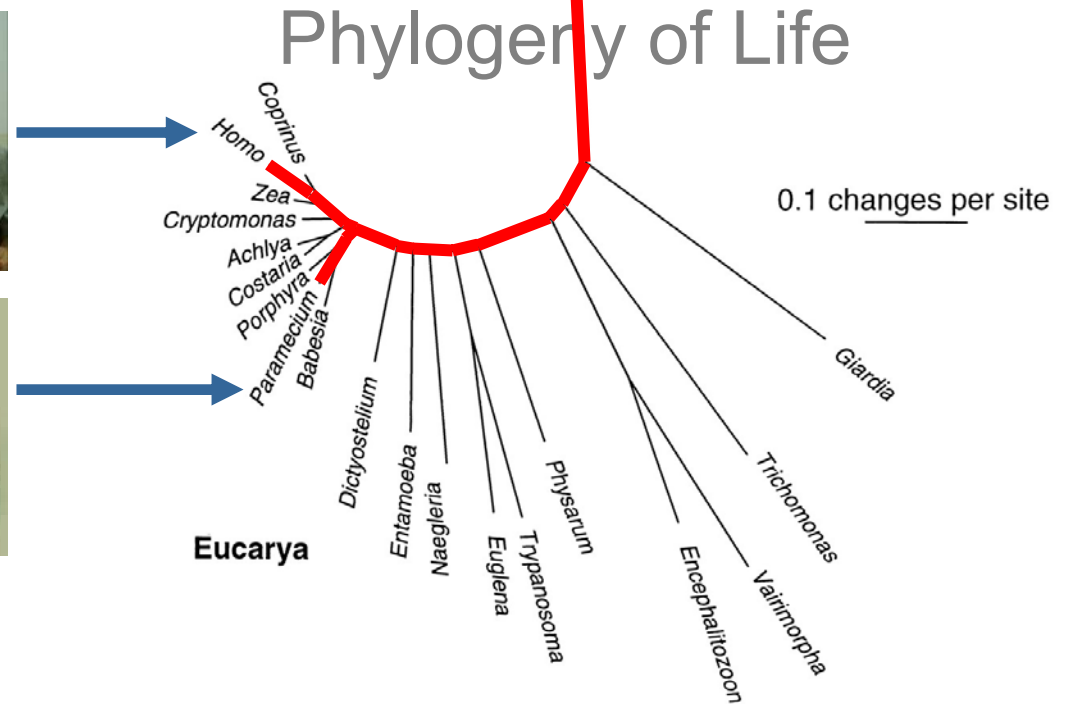
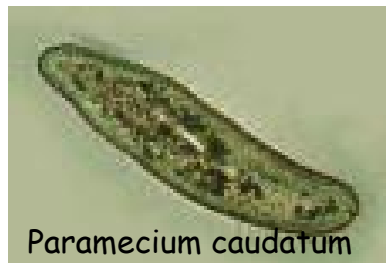
▶ FabI

- not present in Spn (FabK)

Them

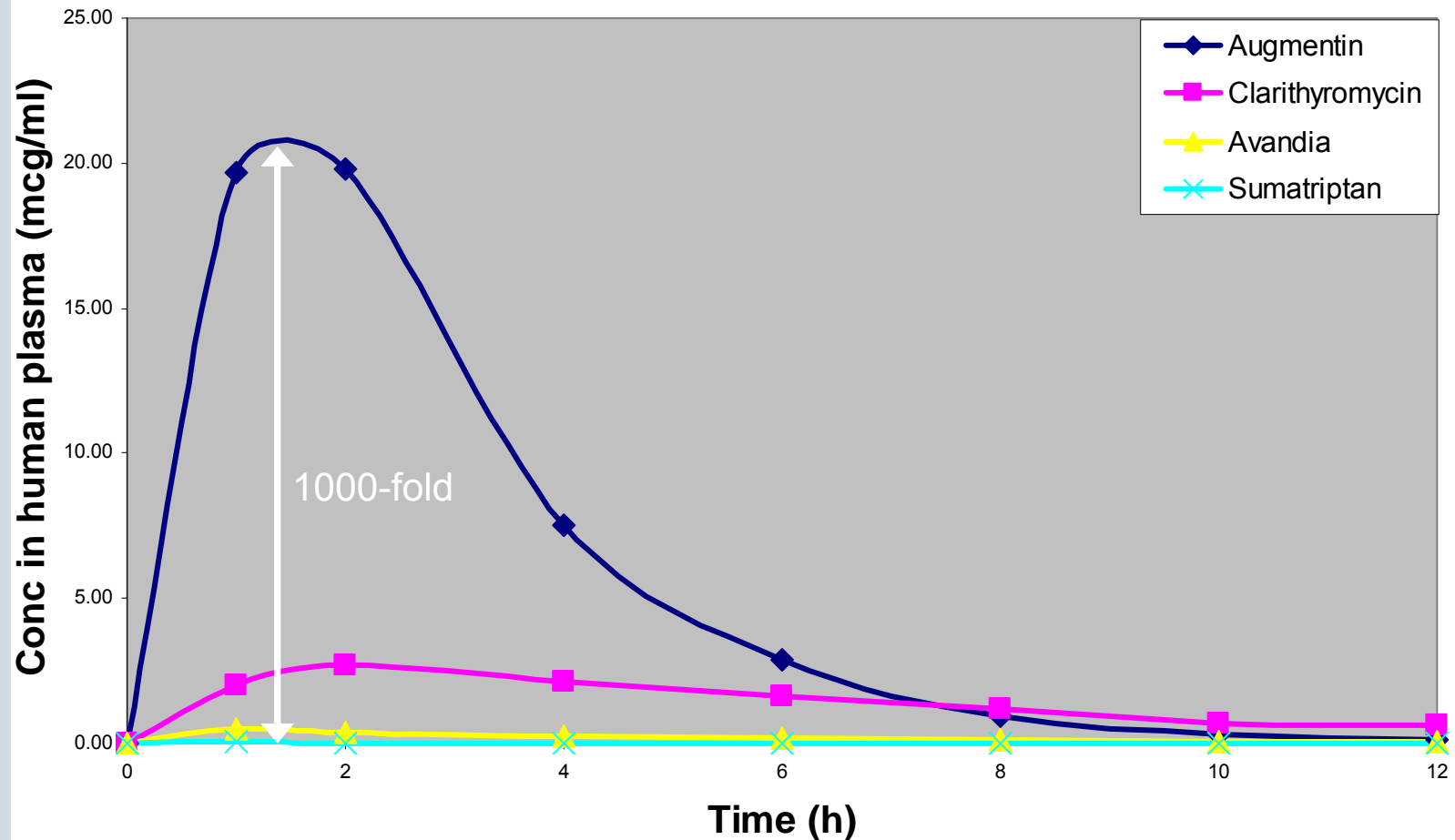


Us



High [antibiotic] Required for Efficacy

Human Pharmacokinetic Data



R&D Resource Allocated by eNPV

$$\text{eNPV} = \sum_1^x \left\{ \sum_0^n \frac{I_n}{(1+r)^n} \right\}$$

► Value

- Patient need
- Financial value

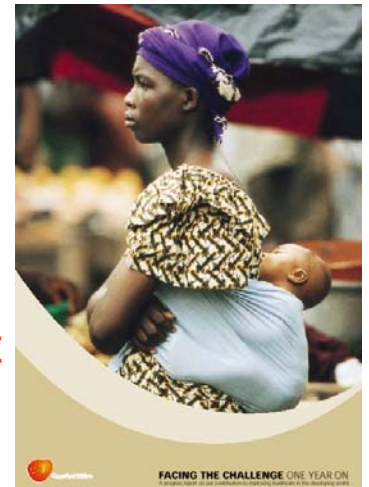
► Developability (Probability of Success)

- Scientific, medical, technical
- Regulatory

Antibacterials Do Not Compete Well.

Infectious Disease Is Different

- ▶ Future ID medicines addressing medical need represent modest commercial opportunities
- ▶ We have responsibilities to our patients
 - Epidemics and bioterrorism
 - Diseases of the Developing World
 - ✦ TB and malaria discovery (Tres Cantos)
 - ✦ Global Alliance for TB Drug Development
 - ✦ Medicines for Malaria Venture
- ▶ Success against ID fuels a positive public perception

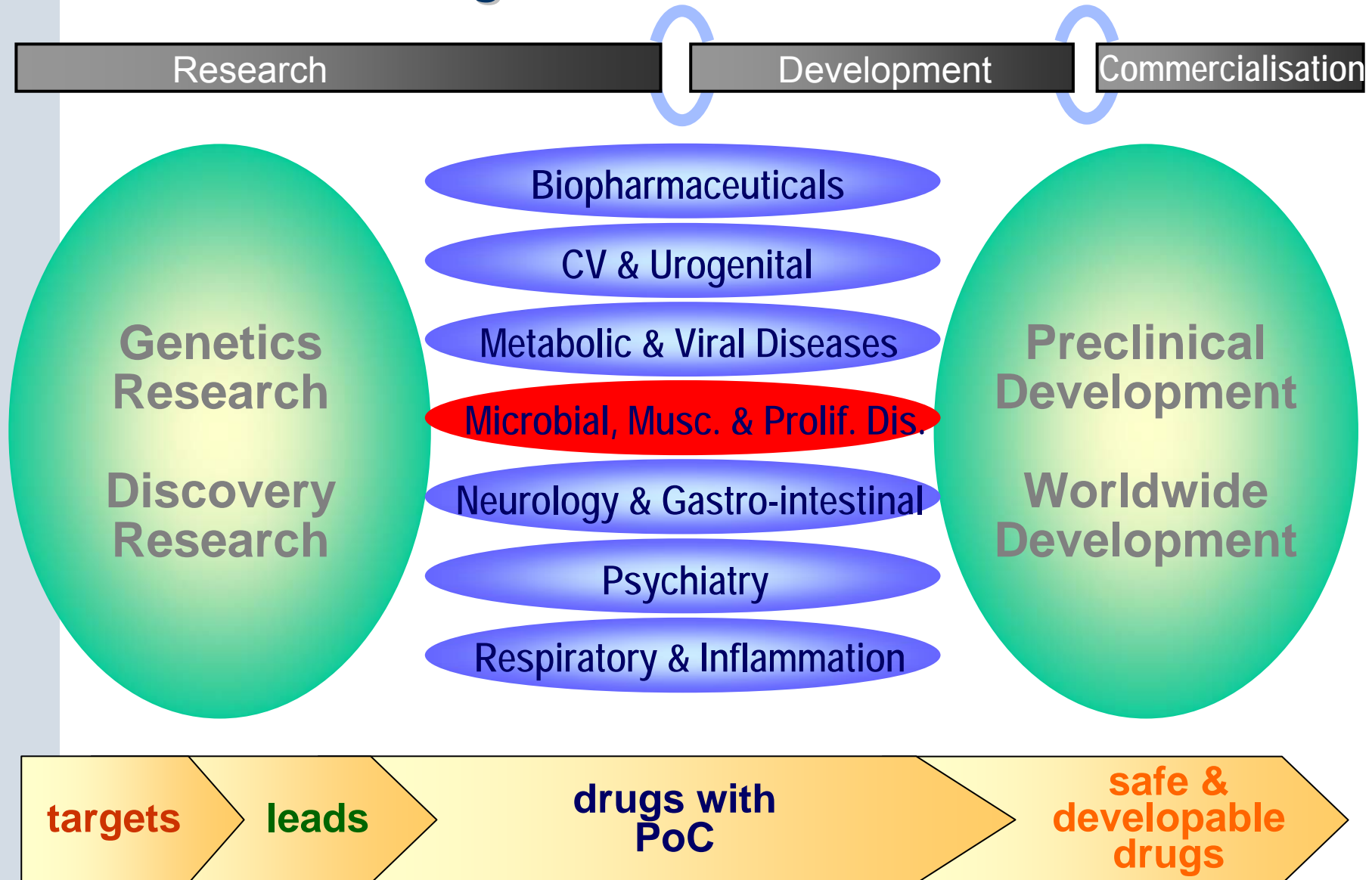


It's the Right Thing to Do.

Antibacterial Discovery: A New Strategy

- ▶ Organize R&D differently: CEDDs
- ▶ Focus only on community antibiotics
- ▶ Resource small number of clinically validated targets in a big way
 - Admit we cannot do everything
- ▶ Partner for sustainability
 - Little internal resource

GSK R&D Is “Big” and “Small”



Antibacterial Research at GSK

***Collegeville,
PA, USA***



Tres Cantos, Spain



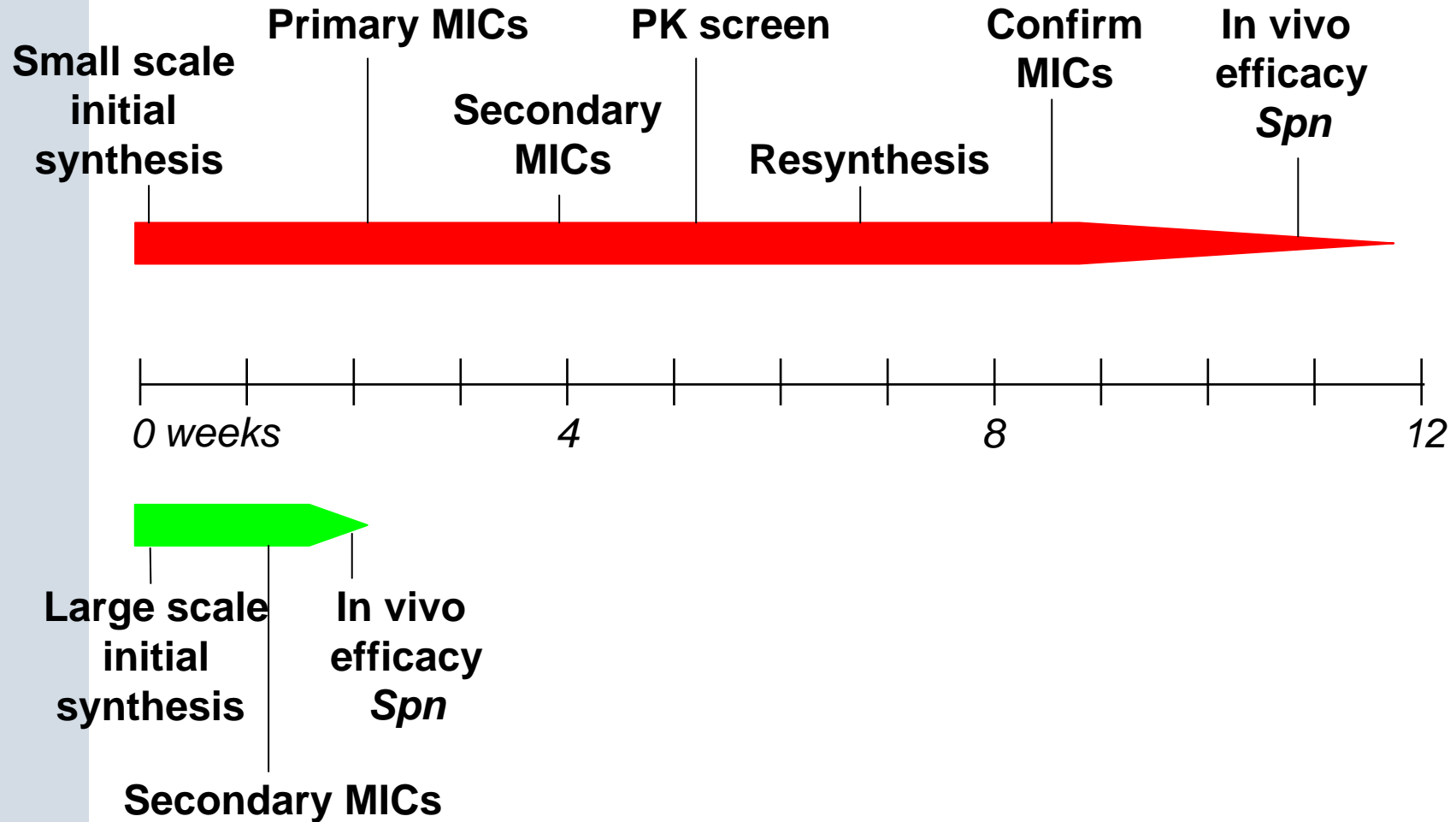
Harlow, UK



A Good Target Is Better than a New Target

- ▶ Need to cover atypicals eliminates some targets
 - ✦ cell wall, fatty acid biosynthesis, for example
- ▶ Triage leads on basis of developability
 - best leads inhibit protein or DNA synthesis
 - ✦ Don't underestimate evolution!
- ▶ Throw the kitchen sink at it !
 - ✦ Big med chem teams can overcome obstacles
 - ✦ Microbiology focused entirely on progressing leads

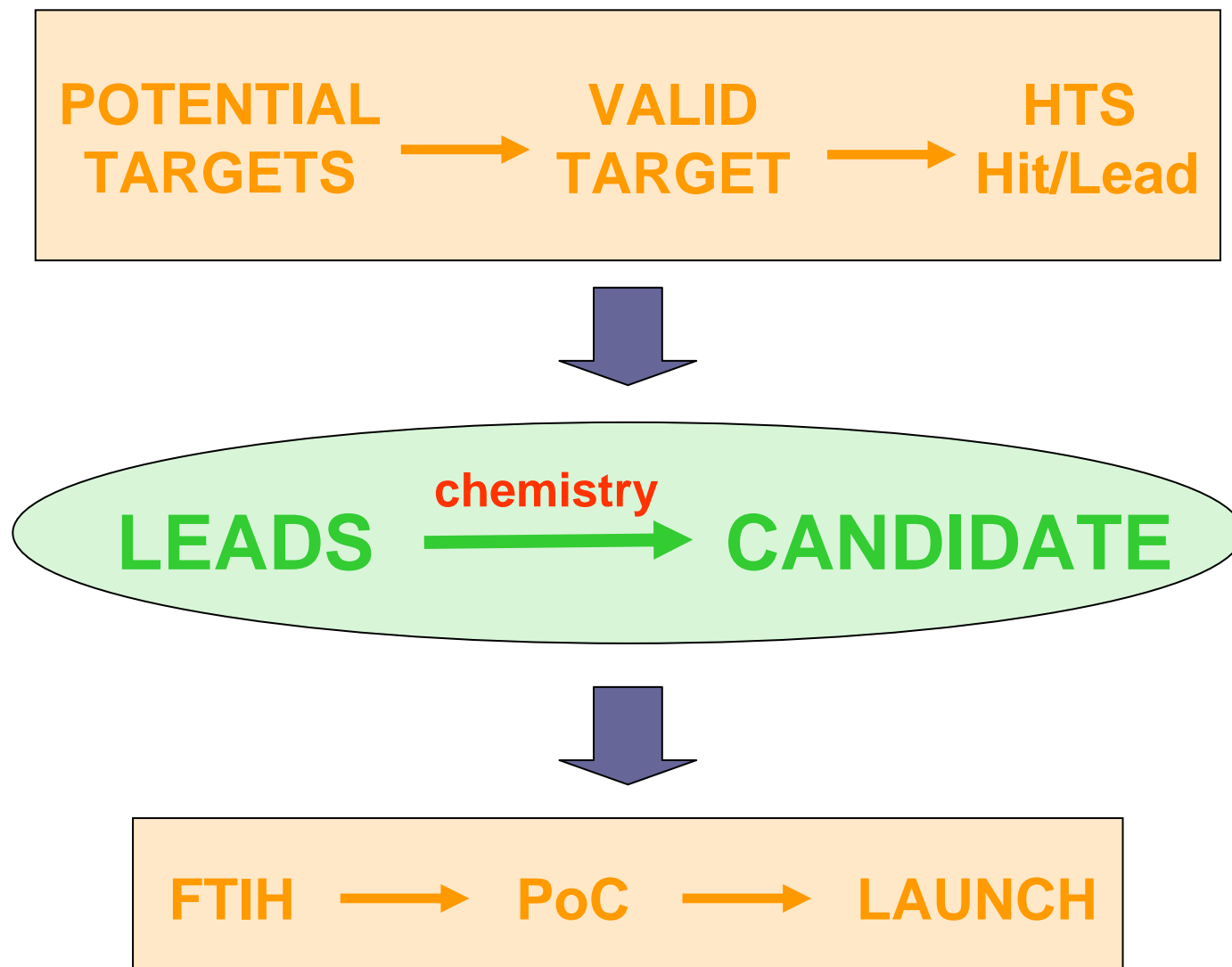
Test in Animals as Soon as Possible



Partnerships to Maintain Early Pipeline

- ▶ Groundwork laid (reagents, assays, hits, etc) for many additional targets
 - No internal resource to pursue
- ▶ GSK HTS screening technology and collection transformed
 - Re-screen antibacterial targets?
 - Many targets screened >5 years ago
- ▶ Partner with small/medium pharma to prosecute lead optimization on HTS hits

Typical Alliance Structure



Elements of Success

- ▶ Focus efforts on a single product profile
- ▶ Large med chem efforts on few targets
- ▶ Biology support now aimed only at advancing drug candidates
 - ✦ better validation, faster compound evaluations
- ▶ Corporate will (and resources) to succeed

Building the Right Molecule Is the Hard Part.